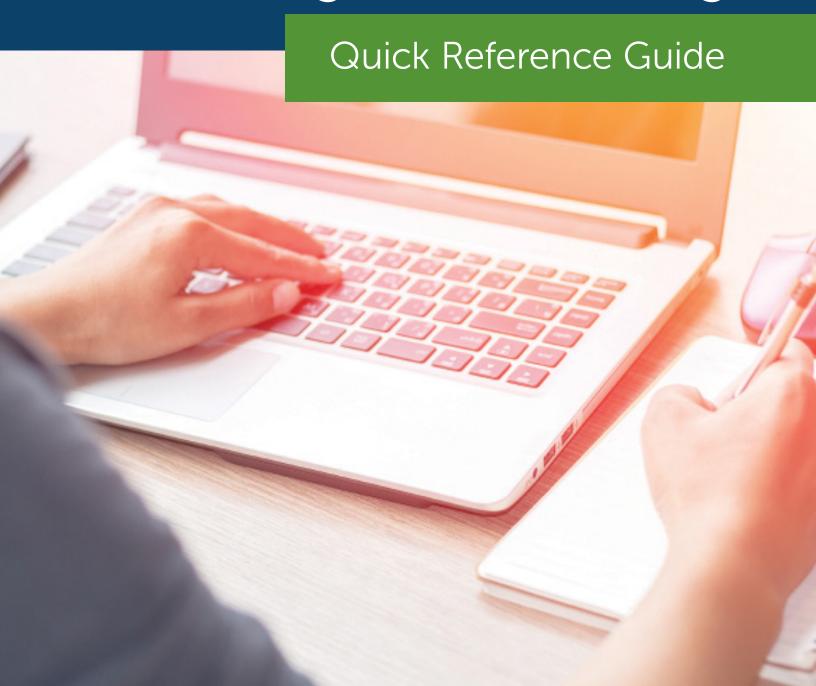


# Medicare Broker Onboarding & Recontracting





## **Get Started**

Thank you for your interest in working with Healthfirst. This guick reference guide will help you navigate the Appointment and Recontracting process with Healthfirst.

Before beginning this process, please have the following documents accessible on your computer: your National Producer Number (NPN), your renewed NYS Life/Accident/Health license, your Errors and Omissions insurance documents, your Annual AHIP Certification, and your Banking **Information**. You will need these documents to complete the onboarding and recontracting process.

If you have any questions or need additional assistance, our dedicated Broker Services unit is here for you. Please call 1-855-456-3668, Monday to Friday, 9am-5pm.

**Note:** The preferred browsers to complete these tasks are Microsoft Edge and Chrome.

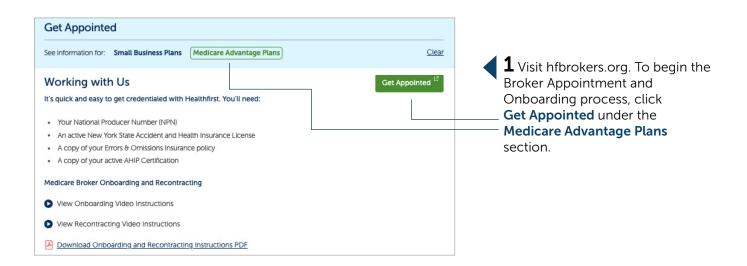
Note: Due to compatibility issues, do not use any Apple devices (iPhone, iPads, Apple Prods, etc). You will need to use a Windows based laptop/computer and Chrome/Microsoft Edge browser.

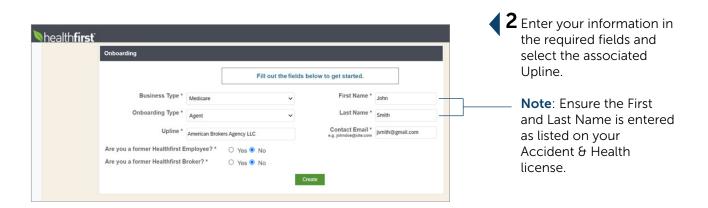
## **Table of Contents**

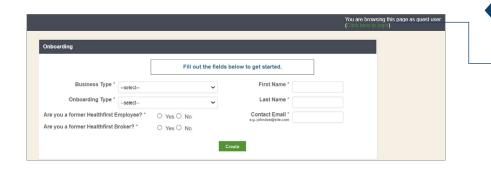
| Click on the links below to view the associated workflow: |    |  |  |
|---|----|--|--|
| Initial Onboarding  | 3  |  |  |
| Background Check  | 11 |  |  |
| Annual Recertification (AHIP & Product Training)          | 14 |  |  |

## **Initial Onboarding**

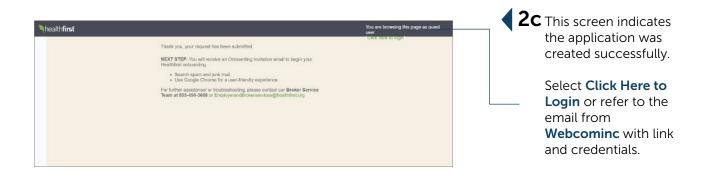
Requirements for Onboarding Applications must be submitted within 90 days.

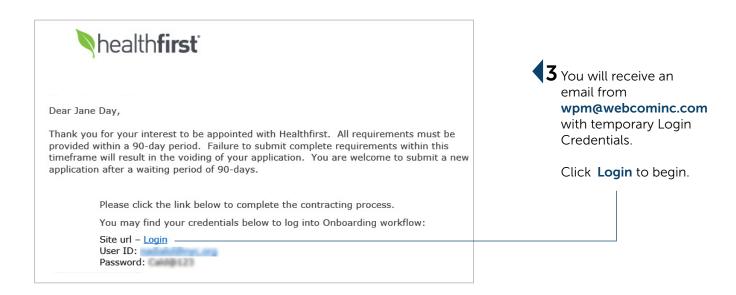




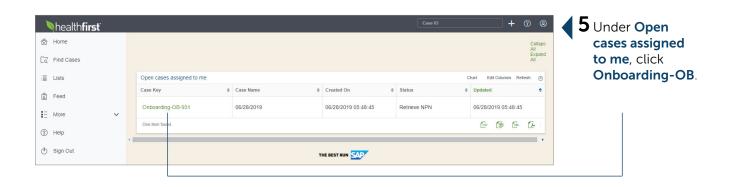


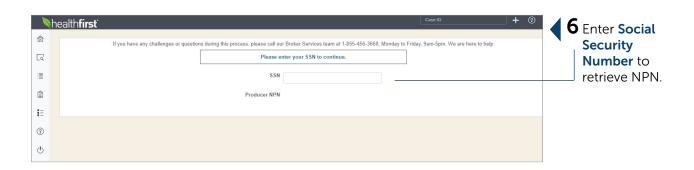
**2b** If an application was submitted previously, select **Click here to log in** to access your account.

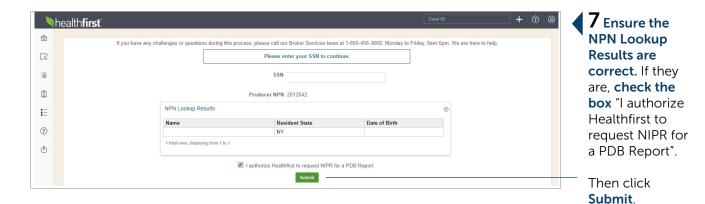


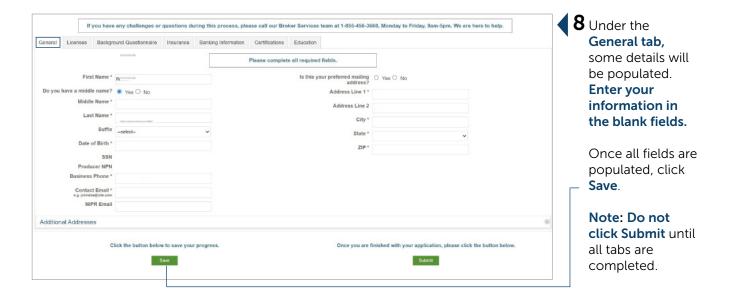


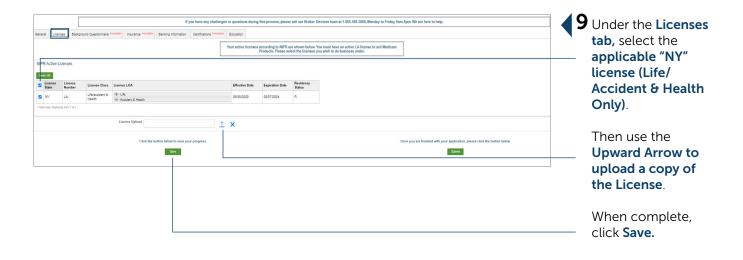


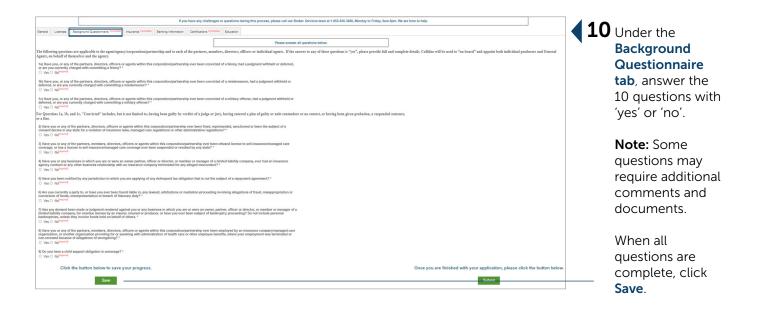


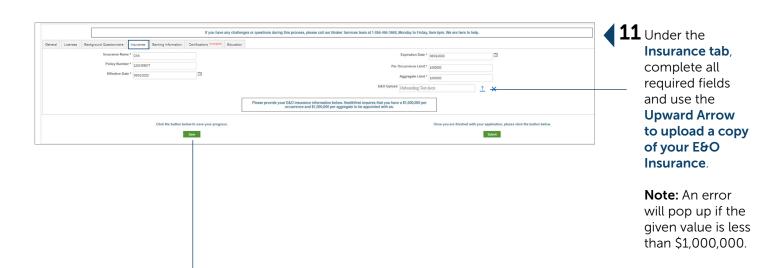


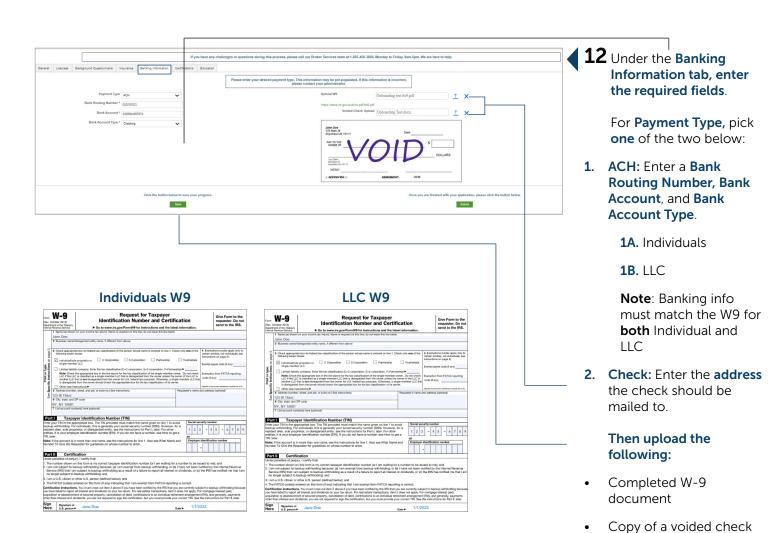








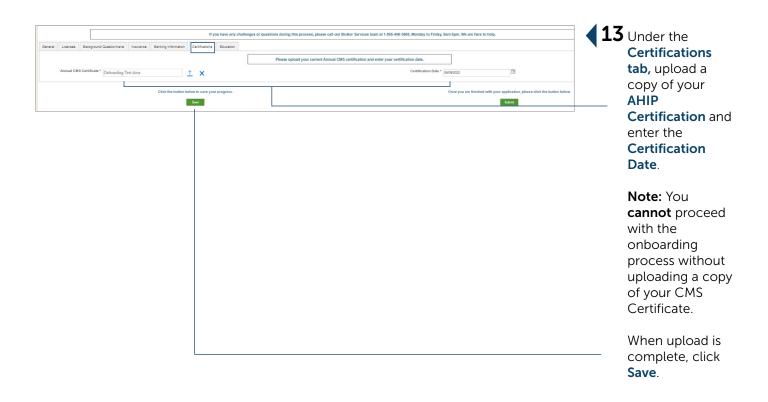


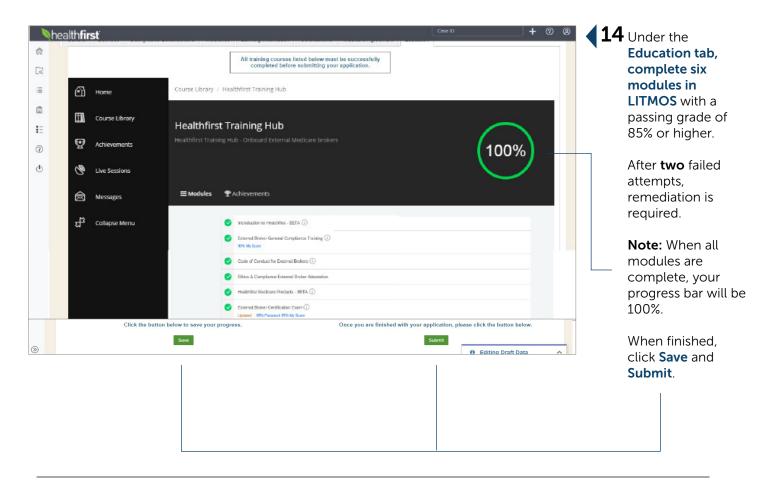


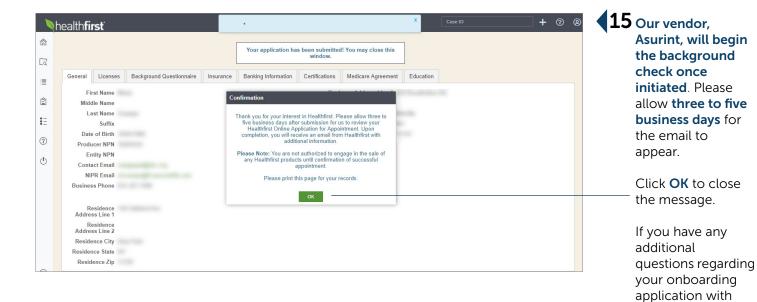
When finished, click

Save.

When finished, click Save.



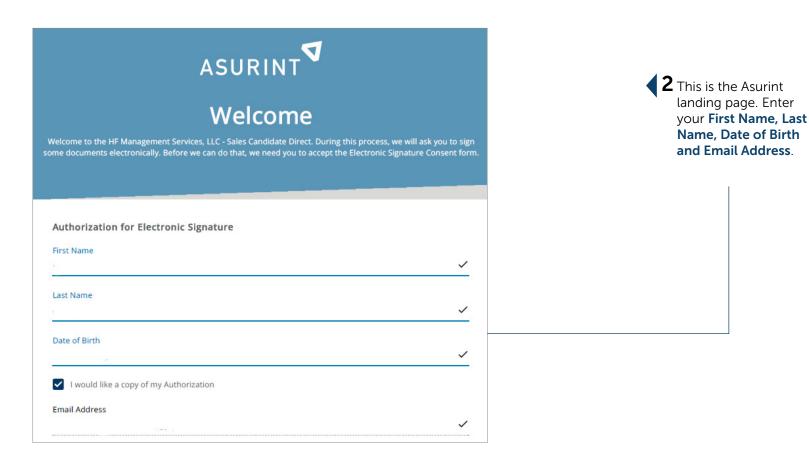


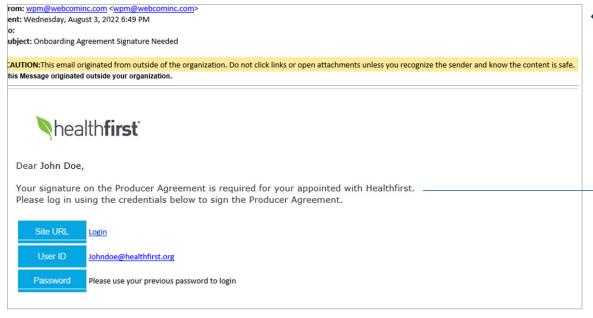


Healthfirst, contact Broker Services, Monday to Friday, 9am-5pm, at 1-855-456-3668.

# **Background Check**

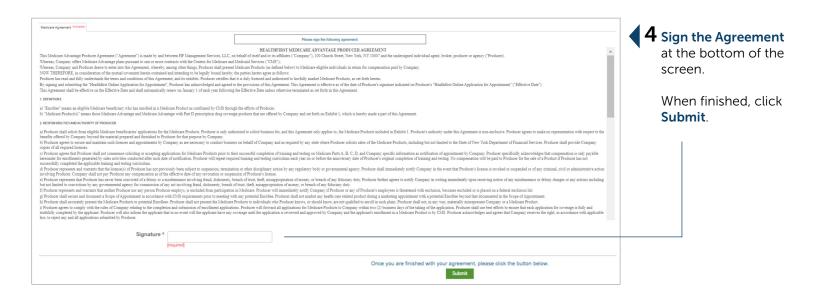






After background check results are cleared, you will receive a notice to sign the agreement for appointment.

Log into the account using the Login Link and Credentials.



| Case Key               | Case Name | Status \$ | Business<br>Type |
|------------------------|-----------|-----------|------------------|
| Onboarding-<br>OB-4592 | John Doe  | Onboarded | Medicare         |

**5** Once your appointment is processed, your application status will indicate **Onboarded** and will be closed.

Dear John Smith,

We're pleased to inform you that your Healthfirst broker appointment application has been approved. Congratulations, you're now appointed to sell Healthfirst health insurance plans.

To get started, be sure to visit the secure Healthfirst Broker Portal today to create your online account. There you can manage or update your client list, check the status of your commissions, get more details about Healthfirst health plans, find additional sales tools, and much more.

We're committed to providing our members with what they've come to expect from us-the best in quality and service. Thank you for being a part of our important mission.

We look forward to working with you.

Sincerely,

### Healthfirst Broker Services

Coverage is provided by Healthfirst Health Plan, Inc., Healthfirst PHSP, Inc., and/or Healthfirst Insurance Company, Inc. (together, "Healthfirst"). Coverage for Senior Health Partners, Managed Long-Term Care Plan, is provided by Healthfirst PHSP, Inc.

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**6** You will **receive an** email from **Healthfirst** with additional information.

> To register for the portal, click on the link in the email.

## Annual Recertification (AHIP & Product Training)

Thank you for working with Healthfirst. On an annual basis, we require recertification of your **AHIP** and **Product Knowledge Training** to maintain your appointment.

**Note**: Due to compatibility issues, You cannot use any Apple devices (iPhones, iPads, MacBook Prods, etc). You need to use a Windows based laptop/computer and Chrome browser).

## **AHIP**

Healthfirst custom AHIP URL: https://www.ahipmedicaretraining.com/clients/healthfirstny



1 You need to login to the AHIP website to complete the AHIP training certification. Please use the following custom AHIP URL to submit your test results to Healthfirst.



2 Click on "Continue to Certificate" to access your certificate of completion for AHIP's Medicare Training.



**3** Choose to save or print your certificate for your own records. Healthfirst does not require a copy of your certificate if you complete step 4 of this QRG.



**AHIP Technical Support Contact Information:** 

Phone: 866.234.6909

Email: Support@AHIPInsuranceEducation.org

4 Click "Transmit" to the right of Healthfirst to transmit your test results.

> **Healthfirst will** receive your certification information the next business day.

# **Product Training**

It's time to begin your annual certification and your compliance and product training. Consistent with the terms of your agreement with Healthfirst, you must complete America's Health Insurance Plans (AHIP) certification and Healthfirst compliance and product training every year.

You must meet the following requirements to continue working with Healthfirst for the 2025 Annual Enrollment Period:

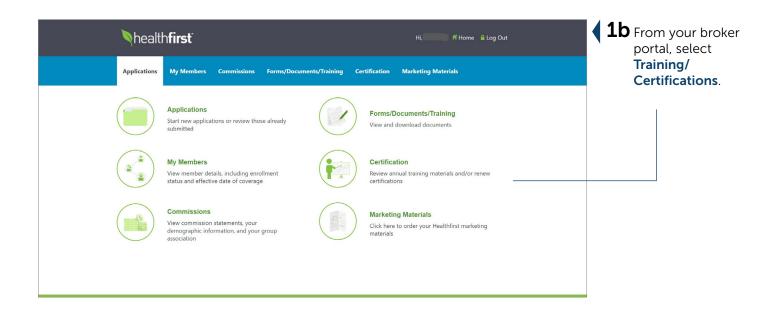
- Complete your annual AHIP certification on the AHIP website (available now) and receive your certificate.
- By Sept. 30, complete your Healthfirst compliance and product training on the Healthfirst Broker Portal, located in the "Education" section of the portal. The training has the following courses:
  - o Introduction to Healthfirst
  - o External Broker General Compliance Training
  - o Code of Conduct
  - o Healthfirst 2025 Medicare Product Training

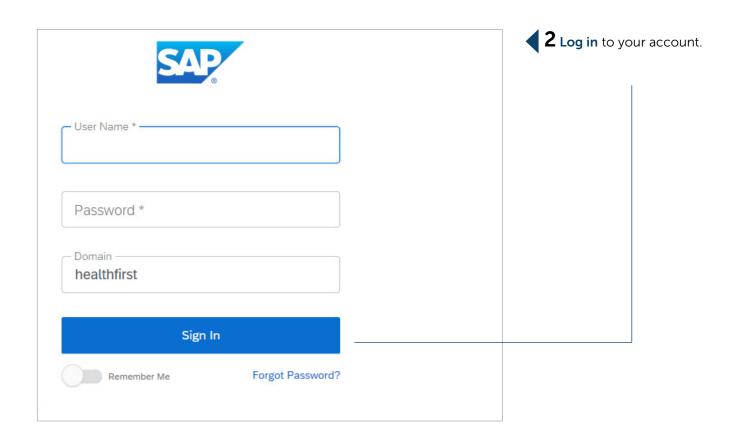
If you have any questions, please contact Broker Services at 1-855-456-3668, Monday to Friday, 9am–5pm.

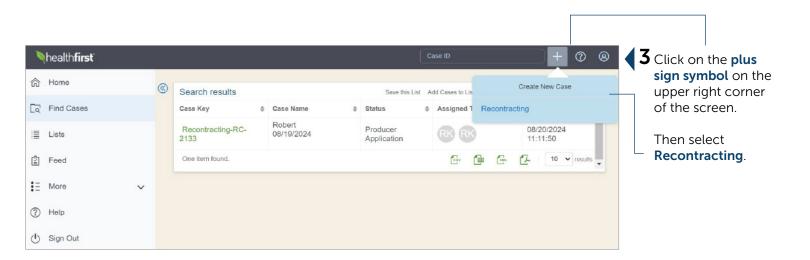
We look forward to continuing our relationship and to having another successful selling season.

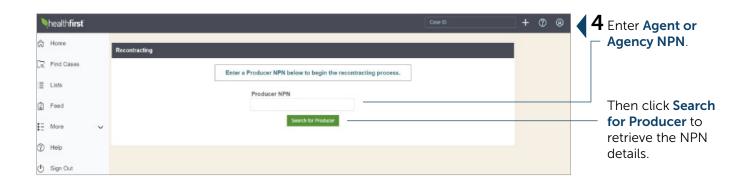
1 You will receive an Email Notification once the Annual courses are available online.

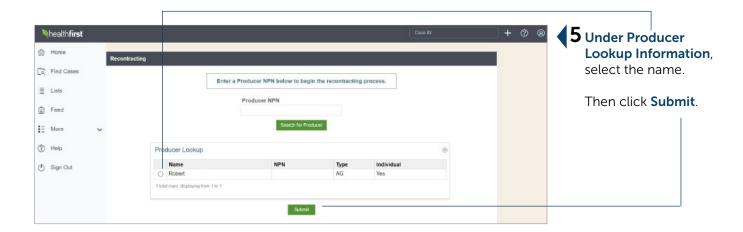
Log into your SAP account by selecting Your Secure Broker Portal Account.

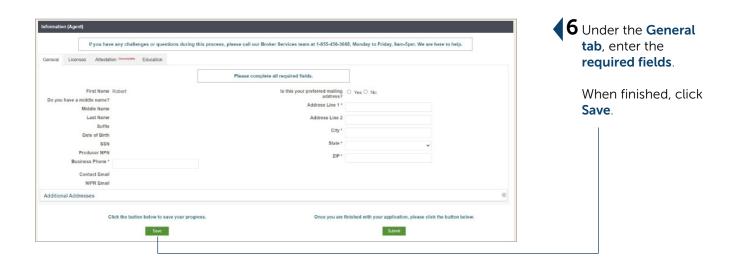




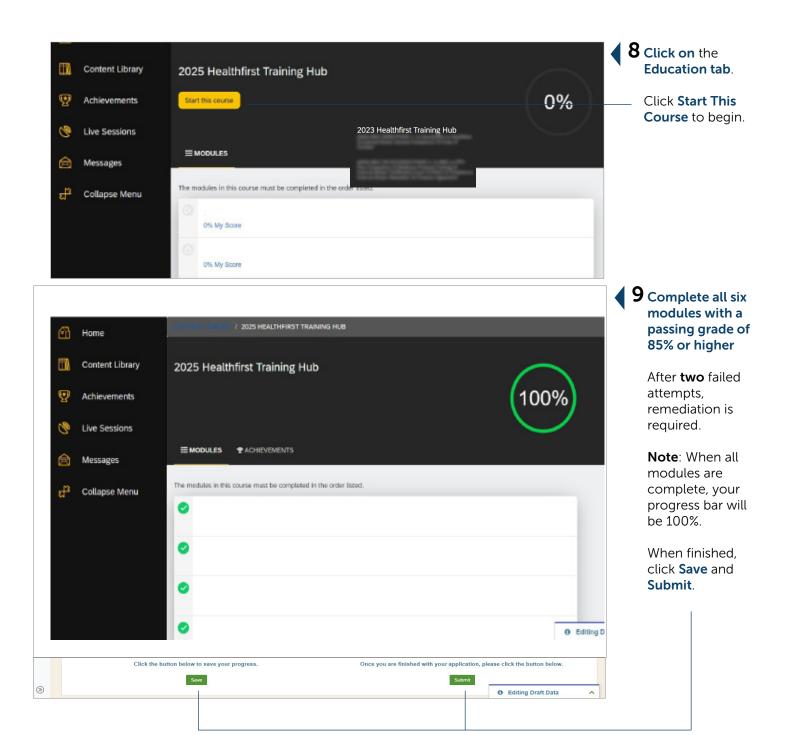


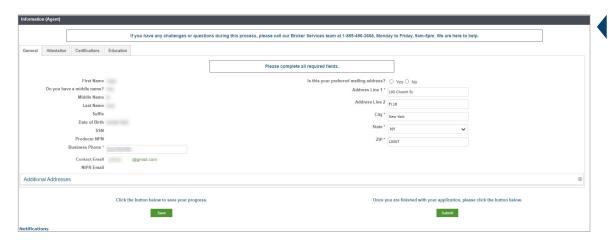












**10** Your Recertification application will be reviewed for approval.

> Note: Ensure to click Submit. If you do not click submit, your application will not be completed.

| Notes: |  |  |
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This document is a representation of the Medicare broker onboarding and recontracting process and is subject to change. Healthfirst is the brand name used for products and services provided by one or more of the Healthfirst group of affiliated companies.