

# Medicare Certification

## Steps to complete certification

Follow these steps to complete Medica's Medicare Certification.

### Step 1

- Go to **Medica.com > For Brokers > Medicare**
- Log in with your username and password

### Step 2

- Select **Training and Events**

### Step 3

- Select **My Learning**



### Step 4

- Complete both Medicare Certification modules for the upcoming year
  - Medica's Medicare Products + Enrollment
  - Medicare Certification – choose one:
    - Complete Pinpoint Certification OR
    - Upload a certificate

# Steps to upload certificate

Follow these steps to upload a certificate.

## Step 1

- Select the **link** shown below

**Medicare Certification 2026** (click to expand or collapse)

☐ **REQ 2026 Medicare Products + Enrollment**  
This training now includes Medica Dual Business and Dean Health Plan Medicare products.

☐ **REQ Medicare Certification**  
Click [here](#) to import certification from AHIP, NABIP or WebCE.

## Step 2

- Select Import **Medicare Certificate of Completion**

**Medicare Certification 2026** (click to expand or collapse)

☐ **REQ 2026 Medicare Products + Enrollment**  
This training now includes Medica Dual Business and Dean Health Plan Medicare products.

☐ **REQ Import Medicare Certificate Of Completion**  
Click [Pinpoint](#) to complete Medicare Certification.

## Step 3

- Another browser window will open. Complete the fields, select the certificate from your computer to upload and select **Submit**.

Please complete the following fields related to the selected Certification Year and browse your local file system for the relevant certificate to upload.  
\* Required

Certification Year: \* 2025

Date Completed: \*

Must be in mm/dd/yyyy format.

NOTE: Completion date must match the completion date that is on the certificate.

Certification Training Provider: \*

-- Select Vendor --

The Certificate must include Fraud, Waste and Abuse to be approved.

Choose File | No file chosen

Valid file extensions are: PDF(.pdf), GIF(.gif), JPG(.jpg)

☐ I attest that I have completed the Medicare course indicated and am uploading a valid certificate.

NOTE: If more than one file is uploaded for a given certification year, only the latest file uploaded and its associated fields will be considered for review and displayed on the Certifications and Transcript pages

Submit

## Step 4

- Once your certificate has been audited by Medica, you will receive credit for the Medicare Certification module. Take the Medica-specific module to complete the certification.

## BROKER TIPS

# Medicare Certification FAQ

### How many courses must I take to pass Medica's Medicare Certification?

You must pass the following courses:

- Medica's Medicare Products + Enrollment
- Medicare Certification (Pinpoint) or upload your AHIP, NABIP or WebCE certificate

### Is there a cost for taking Medica's Medicare Certification?

There is a cost associated with Pinpoint's Medicare Certification. Pinpoint charges \$99.95. You also have an option to purchase continuing education credits for an additional charge. However, if you have already taken Pinpoint, AHIP, NABIP or WebCE National Certification, you may upload a certificate. You must still take Medica's Medicare Products + Enrollment course. There is no charge for the Medica-specific courses.

### Why is Medica requiring National Medicare Certification?

Requiring National Certification is a common practice amongst other carriers. This is a best business practice across the industry.

### Which National Medicare Certification certificates does Medica accept?

Medica only accepts certificates from Pinpoint, AHIP, NABIP or WebCE. If you have taken the training through another vendor, you will need to certify through Pinpoint, AHIP, NABIP or WebCE.

### Does Medica accept Medicare Certification certificates from other health plan carriers?

No. If you took certification from another carrier, you must complete National Certification and Medica's Medicare Products + Enrollments course.

### Have questions? We're here to help.

Contact your Sales Relationship Manager (SRM) or Broker Experience at 1 (866) 752-0945 or [BrokerExperience@Medica.com](mailto:BrokerExperience@Medica.com).

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