



Welcome to the Blue Cross Medicare Options MAPD/PDP Certification Process! As you know, both new and current producers must complete the certification curriculum each year to become certified to sell our MAPD and/or PDP plans.

The new year certification curriculum will once again be housed on the AHIP/CMP platform. If you use the certification link below to access/complete their assigned tasks, you'll receive the discounted rate of \$50 off the normal \$175 AHIP fee and pay \$125.

Please ensure that you complete all Blue Cross Medicare Options MAPD/PDP certification requirements by **October 1**, prior to marketing and/or selling any MAPD/PDP plans. Marketing can begin on **October 1** and selling can begin on **October 15**.

Click here [HCSC/CMP Link](#) to access the certification tasks listed below.

NOTE: If you are newly onboarded, you will need to wait 24-48 hours from receipt of your Welcome Letter to access the CMP Training platform.

Login Information

For Current Users:

Username: National Producer Number (NPN) excluding the leading zeros

Password: Previously created password

Employee ID: National Producer Number (NPN) excluding the leading zeros

New Users:

Click on "Create an Account," and enter your National Producer Number (NPN) excluding the leading zeros in the **Employee ID field**. Also, enter your National Producer Number (NPN) excluding the leading zeros in the **Username field**. Complete the profile questions to receive your automated curriculum assignment.

This year's curriculum is in two parts, as follows:

Part 1: AHIP Curriculum (AHIP Medicare Training Task)

- Overview of Medicare Program Basics
- Medicare Health Plans
- Medicare Part D
- Marketing Medicare Advantage and D Plans

- Enrollment Guidance of Medicare Advantage and Part D Plans
- Non-Discrimination Training
- Medicare Fraud Waste and Abuse
- General Compliance Training
- Final Exam

Part 2: HCSC/CMP Curriculum

- Sales Agent Requirements course
- MAPD/PDP Product course/exam
- Producer or Agency Certification form
- Producer or Agency Amendment (does not apply to sub-producers)

Note:

- Both sections must be completed by all *individual producers* and *sub producers including agency principals*.
- All courses must be completed to be deemed certified to sell MAPD/PDP plans.
- Sub producers are only deemed certified once their agency principal has completed his/her individual and agency certification tasks.
- Agency principals will receive an email notification to access the agency tasks upon completing their individual assignments.

Otherwise, if you have any other questions, please call the ITG Helpdesk at 888-706-0583 for technical assistance and the Producer Service Center at 855-782-4272 for certification/commission questions, Monday through Friday, 9:00 a.m. – 5:00 p.m. (CST) or email the Certification mailbox at bcmrxcertification@hsc.net

We look forward to working with you during the Annual Enrollment Period.



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Oklahoma • Texas

Special Enrollment Period (SEP) Training Requirements for Producers

Writing producers selling off-exchange ACA policies in the individual market due to SEP-eligible qualifying events must complete our annual SEP training and affirm completion.

[Download and review the training](#) today. We're accepting affirmations now. SEP business rules are on page 49 and the training affirmation steps are on page 50.

Note that SEP training affirmations made in Blue Access for ProducersSM are recorded by National Producer Number (NPN). If you are a multi-state producer, you only need to affirm once. You don't have to log in to each state's Blue Access for Producers site and affirm multiple times. Once will do!