## **Certification Decision Tree**



### I want to sell or conduct:

## Medicare Advantage Plans non-SNP (MA non-SNP)

UnitedHealthcare, AARP, Erickson,
Peoples Health, Preferred Care Partners,
Preferred Care Networks, or Rocky
Mountain Healthcare branded HMO, POS,
PPO and PFFS plans

**Base Level** 

**Next Level** 

**AARP Prescription Drug Plans (PDP)** 

**AARP Medicare Supplement Plans** 

# I must pass these assessments:

Successfully pass all 3 Base Level assessments:

- Medicare Basics\* (or transfer AHIP or NABIP passing score)
- Ethics & Compliance
- AARP

\*Medicare Basics includes credit for Medicare Advantage Plans (non-SNP), Prescription Drug Plans and Medicare Supplement Insurance Plans

# Dual Special Needs Plans and/or Chronic Condition (D-SNP/C-SNP)

UnitedHealthcare, Preferred Care Networks, Preferred Care Partners, and Erickson

#### **Events Basics**

To conduct marketing/sales events, host a retail kiosk, or conduct a community meeting

Institutional and Institutional-Equivalent Special Needs Plans (I-SNP/IE-SNP)

Senior Care Options
UnitedHealthcare

Successfully pass all Base Level assessments **AND** Dual and Chronic Condition Special Needs Plans (D-SNP/C-SNP) assessment

Successfully pass all Base Level assessments **AND** the Events Basics assessment

Successfully pass all Base Level assessments **AND** Institutional and Institutional-Equivalent Special Needs Plans (I-SNP/IE-SNP) assessment (available by invitation only)

Successfully pass all Base Level assessments **AND** Senior Care Options assessment (available by invitation only)

All agents must first agree to the Pledge of Compliance before taking any assessments.