



# EVENT ITINERARY

**September 14th -15th**

## Day 1 Exclusive Guest Speakers

- 11:00AM A Special Welcome to Expedition AEP from Laura Kimble
- 11:05AM-12:05PM George Dipple - AEP Gut Check
- 12:05PM-12:35PM Anna Patrick - CSG Market Edge
- 12:35PM-1:15PM Kim Patterson - Call Recordings & What This Means for Agents
- 1:15PM-2:15PM Lunch Break
- 2:15PM-2:45PM Sarah Christy - How to Sell Medicare Supplements During AEP
- 2:50PM-3:50PM Deja Dowling - MedicareCENTER Demo
- 3:55PM-4:25PM Adam King - How to Have a Successful AEP

## Day 2 Individual State Breakout Sessions

- 9:00AM-10:00AM MD, MA, VT, DE, RI, CT
- 10:00AM-11:00AM VA, NJ, GA, MI, IN, NY
- 11:00AM-12:00PM SC, WV, NH, FL
- 12:00PM-1:00PM ME, OH, NC, PA
- 1:00PM-2:00PM KY, TN, AL
- 2:00PM-3:00PM AR, ND, SD, NE, WI, IA
- 3:00PM-4:00PM KS, MN, OK, IL, MS, LA
- 4:00PM-5:00PM TX, MO, CO, ID
- 5:00PM-6:00PM MT, WY, UT, NM, AZ, NV
- 6:00PM-7:00PM OR, CA, WA, HI



**Please Note: All times above are Eastern Standard Time**