

# ROADMAP TO 2023 CIGNA CERTIFICATION

## YOUR EASY STEPS TO COMPLETING CIGNA MEDICARE 2023 CERTIFICATION

### YOUR PATH TO CERTIFICATION

- Go to our refreshed Producers' University at [CignaMedicareProducers.com](https://CignaMedicareProducers.com)
- Complete all the required trainings on your learning track
- Pass each course with a score of at least 85%
  - » You'll have 3 attempts to pass each course
- \*Launch and complete AHIP (America's Health Insurance Plans or Pinpoint Medicare Training directly from your track
- You can also upload a certificate from AHIP, Pinpoint or NAHU

\*For reasons of emphasis, clarity or CMS directives, Cigna Medicare's certification courses may repeat certain topics that agents may have covered in the external certification administered by AHIP, Pinpoint or NAHU.



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## 2023 CERTIFICATION - MAKING IT EASIER FOR YOU!

### Refreshed Site

We have refreshed our *Producers' University Portal*. Navigate with ease. Complete **training** easily. Locate **resources** faster!

### Selling with Integrity

Only required for  
\*new agents.  
**1 less training** for  
returning agents.

### No Agency Attestation

If you are an agency, we've taken the **attestation module training off your table**. Complete your **re-contracting Module**, then simply visit our resource center to download the **Rules of Engagement** at your convenience.

### Recontracting

Sign your contract in **2 minutes** as part of your certification.



# 2023 CERTIFICATION TRAINING TRACKS

Each certification training module is separate from the exam. You must first complete the training before taking the associated exam. Attestations and VBE-HRA do not include an exam.

External Field		
0% <span style="float: right;">9 Courses 205 Min</span>		
Not Started <b>Selling with Integrity</b> 60 Min 1 Module	Not Started <b>Selling with Integrity Exam</b> 15 Min 1 Module	Not Started <b>Cigna-Medicare Products and Benefits Overview</b> 40 Min 1 Module
Not Started <b>Cigna-Medicare Products and Benefits Overview Exam</b> 15 Min 1 Module	Not Started <b>Our Compliance Program</b> 30 Min 1 Module	Not Started <b>Our Compliance Program Exam</b> 15 Min 1 Module
Not Started <b>2023 Attestations</b> 0 Min 1 Module	Not Started <b>VBE - Health Risk Assessment</b> 30 Min 1 Module	Not Started <b>Medicare Certification</b> 0 Min 3 Modules

External Telesales		
0% <span style="float: right;">8 Courses 175 Min</span>		
Not Started <b>Selling with Integrity</b> 60 Min 1 Module	Not Started <b>Selling with Integrity Exam</b> 15 Min 1 Module	Not Started <b>Cigna-Medicare Products and Benefits Overview</b> 40 Min 1 Module
Not Started <b>Cigna-Medicare Products and Benefits Overview Exam</b> 15 Min 1 Module	Not Started <b>Our Compliance Program</b> 30 Min 1 Module	Not Started <b>Our Compliance Program Exam</b> 15 Min 1 Module
Not Started <b>2023 Attestations</b> 0 Min 1 Module	Not Started <b>Medicare Certification</b> 0 Min 3 Modules	

Agency	
0% <span style="float: right;">2 Courses 0 Min</span>	
Not Started <b>Sales Contract - Agency</b> 0 Min 1 Module	Not Started <b>Sales Contract - On File</b> 0 Min 1 Module



## AHIP REIMBURSEMENT

Cigna Medicare will reimburse 2023 Medicare Certification costs of agents who meet the following requirements:

- Complete 2023 certification by 9/1/2022, (including the re-contracting module)
- Sell a total of at least 6 (six) 4th quarter 2022 or January 1 2023 effective date enrollments by December 31, 2022
- Be active and in good standing with Cigna Medicare

\*\*Upon meeting these requirements, you will be eligible for reimbursement as outlined below:

- \*AHIP - \$125
- \*Pinpoint - \$99.95
- NAHU - \$100

\*Both AHIP and Pinpoint Medicare certifications can be launched directly from your Cigna certification track

\*\*External Telesales agents are not eligible for reimbursement under this policy

## ADDITIONAL INFORMATION

- AHIP Certificates - Please note that you will only see a “Transmit to Cigna” link on your AHIP page if you registered for 2023 AHIP directly from our Producers’ University. Regardless, your AHIP completion records should sync automatically to our system and you should not need to manually upload a certificate.
- Questions? Contact the Cigna Agent Resource Line (CARL) at 866-442-7516 or at CARL@Cigna.com for all certification related support.

