

# MEDSUPP BLIZZARD BONUS



## Earn extra cash from January 1, 2022, to April 30, 2022! <sup>3</sup>

SELL	EARN	Selling N National
Underwritten Medicare Supplement Insurance plans	AN EXTRA \$200 <sup>1</sup>	<ul> <li>Competities</li> <li>Hands-or</li> <li>Fast and with a Quant voice final und minute or</li> <li>No Limits!</li> <li>Bonus cash for once you hit 3 MedSupp sale</li> <li>Bonus cash for once source sale</li> </ul>
Birthday/Anniversary Medicare Supplement Insurance plans	AN EXTRA \$150 <sup>2</sup>	
When you add DVH to Medicare Supplement Insurance plans	AN EXTRA \$50 <sup>1</sup>	

#### Selling MedSupp with National General gets you:

- Competitive commissions.
- Hands-on support and online tools.
- Fast and easy quoting at EnrollNatGen.com, with a Quick Quote option, electronic and voice signature, and InstaDecision – get a final underwriting decision for most apps in 1 minute or less.

#### No Limits! Sell as many as you can!

Bonus cash for MedSupp applications kicks in once you hit 3 sales and applies to every MedSupp sale made that month!

Bonus cash for adding DVH applies to all DVH applications from the very first.<sup>4</sup>

### Call me to learn more:

# See reverse for bonus campaign guidelines.

1. Guaranteed Issue business does not qualify for any bonuses. | 2. Birthday/Anniversary Rule business is applicable in CA, MO, and OR. | 3. This bonus is not available for sales in Minnesota. 4. DVH applications must be paired with a Medicare Supplement Insurance plan when sold to qualify.

# **BONUS CAMPAIGN GUIDELINES**

- Qualifying sales include National General Underwritten and Birthday/Anniversary Medicare Supplement Insurance issued plans and National General DVH plans paired with National General Underwritten or Birthday/Anniversary Medicare Supplement Insurance plans at the time of sale submitted between January 1, 2022, through April 30, 2022.
- DVH applications must be paired with a Medicare Supplement Insurance plan when sold to qualify for the DVH bonus.
- Plans must be issued and in force for a minimum of two months, with premium paid, to qualify for the bonus.
- At least three plans must be sold during a month to receive the bonus. Once the requirements have been met on at least three sales for a month, the bonus will apply to all sales made that month.
- Agents must be appropriately licensed and appointed with National Health Insurance Company on the dates the sales are made and the bonus is paid.
- Bonus payments will be made to the same agent/agency to whom the applicable commissions related to the sales of the National General Medicare Supplement Insurance plans will be paid.
- Bonus money will be considered taxable income and reported on recipients' FORM 1099-MISC.
- Bonuses will be paid no more than 90 days following the end of the campaign.
- All usual commission and persistency rules apply.
- National General reserves the right to cancel, suspend, and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.

#### Not available for sales in Minnesota.

THESE PLANS PROVIDE LIMITED BENEFITS. Plan availability varies by state.

Agent use only. Not for distribution to consumers. National General Accident & Health markets products underwritten by National Health Insurance Company is financially responsible for its respective products and rated "A+" (Superior) by A.M. Best.

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