



## **Becoming an MMM of FL Certified Agent**

### **Contracting**

To be authorized to sell MMM's FL plans, you must be affiliated with an Agency that contracts with MMM of FL. If you have questions about MMM's contracted agencies, email: [Carolina.Riverol@mmm-fl.com](mailto:Carolina.Riverol@mmm-fl.com)

### **Interested in contracting?**

Contact your agency or MMM FL Broker Manager

**Your agency will then start the onboarding process and send us the following information so that we can send you the invitation link.**

- > Name as listed on current FL State Insurance license
- > NPN
- > Social
- > Agent E-mail
- > Agency Affiliation

### **Licensing**

You must have a current Florida Health license to sell MMM of FL plans (must not expire within 45 days of contracting).

### **Errors & Omissions (E&O)**

Applicants must have E&O coverage that is current (must not expire within 45 days of contracting). Your minimum E&O policy must be written for \$1,000,000 per occurrence and \$1,000,000 aggregate limit. After onboarding, agents are required to continue to maintain active E&O coverage.

### **Complete your Training**

Once you are fully contracted and have completed all training requirements (see section; The Path to Certification), you'll receive a "Welcome" email officially CERTIFYING you as an authorized MMM sales agent. Now you can begin selling!



## **The Path to Certification for 2021 For new and returning Agents and Brokers**

### **For new and returning Agents and Brokers**

New Agents Please complete all your contracting paperwork via Miramar-Agent and then begin the certification process. Returning Agents Please recertify according to the instructions below.

Completing 2021 certification satisfies the requirements to market and sell both 2020 and 2021 MMM of FL plans.

#### **TO START**

**STEP 1** PASS THE AHIP EXAM FOR THESE ONLINE COURSES WITH A SCORE OF AT LEAST 90%.

**STEP 2** Go to <https://miramar-agent.com> (This is our onboarding third party vendor) COMPLETE THE COURSES BELOW AND PASS THE EXAM WITH A SCORE OF AT LEAST 85% (Max Attempts 3) TO GAIN ACCESS TO OUR STEP 3 Face-to-Face training.

>> MMM of FL 2021 Training and Exam

>> Attest to reviewing our Policies and Procedures and MMM's Code of Conduct

**STEP 3** SUCCESSFULLY COMPLETE OUR FACE-TO-FACE TRAINING

Register to one of our live virtual webinars where we will go over;

>> Sales Presentation requirements

>> Market-Specific Product Training

#### **Great Job!**

You are now certified to sell MMM of FL plans!

Note: You will be terminated and forfeit commissions if you do not keep a current FL Insurance license and E&O insurance or don't complete your annual trainings.