



AGENT ALERTS



2019 Medicare Product Certification Now Available

August 6, 2018

Deadline to complete certification is September 15, 2018

The 2019 Medicare Product Certification is now available via Pinpoint Global, Blue Cross and Blue Shield of Minnesota's training platform. There are two parts of Medicare certification:

1. Medicare Core Training – Includes Original Medicare Basics, Medicare Compliance and Sales Oversight, Fraud, Waste and Abuse, and General Compliance Training
2. Blue Cross Product Training – Detailed information about all Medicare products available for 2019

All selling and servicing agents must successfully complete both parts to be considered Medicare certified for the 2019 plan year. If you have already taken the Medicare Core Training through another vendor (i.e. AHIP), you can upload a copy of your completion certificate to waive the training fee and avoid having to retake the Medicare Core courses. Access the Pinpoint Global online training center at: <https://bcbsofminnesota.pinpointglobal.com/Apps/Medicare/default.aspx>

Certification deadline is September 15, 2018

As we are anticipating disruption in the Medicare market due to the Cost plan sunset, Blue Cross has set a deadline of September 15, 2018 for agents to complete 2019 Medicare certification training.

On September 17, 2018, Blue Cross will remove any remaining agents from the training program. There will not be any additional opportunities to become Medicare certified for 2019. Agents who did not recertify will have until October 1, 2018 to submit a request to move their Medicare contracts to another Blue Cross Medicare certified agent. In the event the agent does not submit a request to transfer to Blue Cross, any Medicare business assigned to the agent will be reassigned per the terms of their Blue Cross agency or agent agreement.

Transfer requests should be submitted to servicefees@bluecrossmn.com

If you have questions regarding this notice, please contact your Medicare sales lead or send an e-mail to GovtProgSalesOversight@bluecrossmn.com.

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Related links

Market segment:

2019 Medicare Product Certification Now Available

Posted: August 6, 2018

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Blue Cross hosting "Grow Bold" events this month

Posted: August 2, 2018

Making a healthy difference by celebrating Minnesota farmers, makers and chefs and encouraging healthy lifestyles

PillPack reminder mailing

Posted: August 2, 2018

Pillpack sending reminder postcards to members who have not previously responded

Prepare to transition to the new Small Group Enrollment Platform, Benefits Manager

Posted: July 26, 2018

New Small Group Enrollment Platform, Benefits Manager, Coming Soon

Access Blue Edge

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